



**Board of County Commissioners
Agenda Report**

Washington County, Maryland

Open Session ✓

NOTE: The Board will need to convene as the *Board of Health* when considering this request.

From: Brenda Cole, Purchasing – Washington County Health Department

Presentation By: Earl Stoner, Deputy Health Officer, and Brenda Cole, Purchasing

Presentation Date: June 14, 2011

Subject: Award of the Medicaid Ambulance/Wheelchair/Taxi Services for the Washington County Health Department - #PUR-2011-02

Recommended Motion: Move to award the Medicaid Ambulance/Wheelchair/Taxi Service contract to All American Ambulance and Transport for the period July 1, 2011 – June 30, 2012 with the option to renew for two (2) additional consecutive one (1) year periods, subject to written notice given by the WCHD at least ninety (90) calendar days in advance of its expiration date of the original contract. The total bid for the FY12 contract will be \$694,640.00.

Report-in-brief: The ITB was advertised in the Herald Mail for two consecutive days and was also published on the eMaryland Marketplace website. The contractor provides and/or sub-contracts ambulance/wheelchair/taxi drivers, equipment, i.e. over-sized power wheelchairs, supplies, liability insurance, and reasonable incidentals necessary to transport Medicaid eligible clients to and from destinations scheduled by the WCHD in accordance with the provisions contained in the bid document and any addenda thereto. The bid document was issued April 25, 2011. In response to the solicitation, two (2) contractors responded and the Bid Tabulation Sheet is attached. Two vendors responded to the ITB, All American Ambulance and Transport (AM-VAN, INC.) and County Medical Transport. All American Ambulance and Transport bid the total package as required. The other vendor, County Medical Transport from Williamsport only bid on the ambulance portion of the ITB. The ITB required a total package for Ambulance/Wheelchair/Taxi Services. Also the State added another requirement which was for the transport company to have a Specialty Care Transport license. The State Office of Commercial Ambulance Licensing & Regulation (SOCALR) has confirmed that County Medical Transportation is a licensed commercial ambulance service in Maryland, under license #54, but does not have a Specialty Care Transport license. Due to the fact

that County Medical Transport does not hold a Specialty Care Transport license and did not give a total package bid, they are considered non-responsive.

Discussion:

Concurrences (If Applicable): Earl Stoner, Health Officer and staff.

Fiscal Impact (If Applicable): The funds for this contract are fifty (50%) percent State of Maryland funds and fifty (50%) percent Federal funds. The Maryland Medical Assistance Program within the Maryland Department of Health and Mental Hygiene administers Medicaid within the state. The funds are allocated to the local health department through the Medicaid Transportation Grants Program. FY2012 funding for Ambulance/Wheelchair/Taxi services is \$634,348.00. Although the funding allocated is less than the award to Am-Van, the Medicaid Program gives supplements as needed to continually fund the program.

Alternatives (If Applicable):

Attachments:

County Medical Transport, 15852 Falling Waters Road, Williamsport, MD – Non Responsive

Am-Van, Inc. t/a All American Ambulance and Transport - \$694,640.00